

BUYER INTERESTS SURVEY - SORTING OUT THE VARIABLES

Prior to showings, we need on file: proof of funds &, per law changes, a signed agreement.

Step 1: If there is more than one decision making partner, each should make a list ALONE

FIRST and then come together and make a master list. Step 2: Include ALL items from both/all lists

on a master, even if it only appears on one list. Be very specific on the master list !!

Congratulations: Forward a copy to us, another use to compare against properties of interest.

Complete any and all FACTORS/ SPECIFICS/ and importance RANKINGS for FACTORS that are applicable.



		SPECIFY Pref. ...or NI(=Not Important:)	1=HIGH IMPORTANCE
FACTOR:	EXAMPLE OF SPECIFIC PREFERENCES:		FINAL RANKING:
the property:			1 2 3 4 5 6 7 8 9 10
Condition	Fix up, Avg, Very Good, Like New		1 2 3 4 5 6 7 8 9 10
Square Footage	<1500, 3000-4500, etc.		1 2 3 4 5 6 7 8 9 10
Lot Size	none, small, med, large, etc.		1 2 3 4 5 6 7 8 9 10
Type	condo-attached, c-detached, site condo, single family, duplex		1 2 3 4 5 6 7 8 9 10
Architectural Style			1 2 3 4 5 6 7 8 9 10
Siding	Brick, Wood, Vinyl, Alum, Slate, Shake		1 2 3 4 5 6 7 8 9 10
# Bdrms	#		1 2 3 4 5 6 7 8 9 10
# Baths	1, 1.5, 2, 2.5, etc		1 2 3 4 5 6 7 8 9 10
Formal Din	Y / N		1 2 3 4 5 6 7 8 9 10
Flooring	Wood, Vinyl, Carpet, tile		1 2 3 4 5 6 7 8 9 10
# Stories	1, 1.5, 2		1 2 3 4 5 6 7 8 9 10
Garage	1,2,3 car, Attached, Detached, opener		1 2 3 4 5 6 7 8 9 10
Fireplace	Y / N		1 2 3 4 5 6 7 8 9 10
Full Master Bath	Y / N		1 2 3 4 5 6 7 8 9 10
Family Room	Y / N		1 2 3 4 5 6 7 8 9 10
Den / Office area	Y / N		1 2 3 4 5 6 7 8 9 10
Kitchen upgrades	Dishwasher, disposal, 2nd sink/island area		1 2 3 4 5 6 7 8 9 10
the outside:			
Yard	slope, flat, trees, roll, walk out		1 2 3 4 5 6 7 8 9 10
Landscaping	describe		1 2 3 4 5 6 7 8 9 10
View	describe		1 2 3 4 5 6 7 8 9 10
Pool	Y/N		1 2 3 4 5 6 7 8 9 10
Patio/Porch	Y/N		1 2 3 4 5 6 7 8 9 10
Deck	Y/N		1 2 3 4 5 6 7 8 9 10
Exterior Building	no/ low/ avg. maintenance		1 2 3 4 5 6 7 8 9 10
Lawn / Grounds	no/ low/ avg. maintenance		1 2 3 4 5 6 7 8 9 10
the area:			
Schools	Preference		1 2 3 4 5 6 7 8 9 10
Safety	describe		1 2 3 4 5 6 7 8 9 10
Traffic	fast/slow/heavy/light		1 2 3 4 5 6 7 8 9 10
Location to town/size	In/out/small/large,etc		1 2 3 4 5 6 7 8 9 10
Street type	paved/dirt,etc.		1 2 3 4 5 6 7 8 9 10
area conveniences:			
Commute	to: max distance/amount of time:		1 2 3 4 5 6 7 8 9 10
Transportation	airport, freeways..		1 2 3 4 5 6 7 8 9 10
Shopping	mall, grocery, etc.		1 2 3 4 5 6 7 8 9 10
Parks	describe		1 2 3 4 5 6 7 8 9 10
Libraries	describe		1 2 3 4 5 6 7 8 9 10
Other: religious/ community/	eg: Farm market, college campus, events center (describe)		1 2 3 4 5 6 7 8 9 10
other factors important:			
Price range / proof of funds type (pre-approval, bank or investment account statement(s)		Amount:	1 2 3 4 5 6 7 8 9 10
Other -describe		Proof type:	1 2 3 4 5 6 7 8 9 10

